## **ABBREVIATIONS**

| 3D     | 3 Dimensional   |
|--------|---|
| 5R     | Rethink, Refuse, Reduce, Reuse, and Recycle                 |
| ABB    | ASEA Brown Boveri   |
| ADIPEC | Abu Dhabi International Petroleum Exhibition and Conference |
| AGM    | Annual General Meeting                                      |
| Al     | Artificial Intelligence                                     |
| AIMA   | All India Management Association                            |
| AI-ML  | Artificial Intelligence- Machine Learning                   |
| API    | American Petroleum Institute                                |
| APOEM  | Authorised Pump-set Original Equipment Manufacturer         |
| AR     | Augmented Reality   |
| AR/VR  | Augmented Reality/Virtual Reality                           |
| ARAI   | Automotive Research Association of India                    |
| ASRS   | Automated Storage and Retrieval Systems                     |
| B&C    | Buildings & Construction                                    |
| BARC   | Bhabha Atomic Research Centre                               |
| BEE    | Bureau of Energy Efficiency                                 |
| BF     | Blast Furnace   |
| BIS    | Bureau of Indian Standards                                  |
| BoD    | Board of Directors  |
| ВРМА   | British Pump Manufacturers Association                      |
| BRSR   | Business Responsibility and Sustainability Report           |
| BS     | Bachelor of Science   |
| CAPEX  | Capital Expenditure   |
| CBIP   | Central Board of Irrigation & Power                         |
| CCTV   | Closed Circuit Television                                   |
| C-DoT  | Center for Development of Telematics                        |
| CE     | Conformité Européene  |
| CED    | Cathodic Electro Deposition                                 |
| CEO    | Chief Executive Officer                                     |
| CESC   | Calcutta Electric Supply Corporation                        |
| CESTAT | Customs, Excise and Service Tax Appellate Tribunal          |
| CFL    | Compact Fluorescent Lamp                                    |
| CFO    | Chief Financial Officer                                     |
| CGU    | Cash Generating Unit  |
| CI     | Cast Iron   |
| CII    | Confederation of Indian Industry                            |
| CIT    | Commissioner of Income Tax                                  |
| CMD    | Chairman and Managing Director                              |
| CNC    | Computerised Numerical Controlled                           |
| CNG    | Compressed Natural Gas                                      |
| CO2eq  | Carbon Dioxide Equivalent                                   |
| COZCQ  | Carbon Bioxide Equivalent                                   |

| CPBS   | Consistent Pressure Boosting System                            |  |
|--------|--|--|
| CPS    | Customer Perception Survey                                     |  |
| CRISIL | Credit Rating Information Services of India Limited            |  |
| CRM    | Customer Relationship Management                               |  |
| CSIR   | Council of Scientific & Industrial Research                    |  |
| CSR    | Corporate Social Responsibility                                |  |
| CSS    | Customer Service and Spares                                    |  |
| CST    | Central Sales Tax  |  |
| CVP    | Concrete Volute Pump   |  |
| DGGI   | Directorate General of GST Intelligence                        |  |
| EBITDA | Earnings Before Interest, Taxes, Depreciation and Amortisation |  |
| EES    | Employee Engagement Survey                                     |  |
| EFQM   | European Foundation for Quality Management                     |  |
| EHS    | Environment, Health, and Safety                                |  |
| EMEA   | Europe, the Middle East and Africa                             |  |
| EMS    | Environmental Management System                                |  |
| ENCON  | Energy Conservation Programme                                  |  |
| EnMS   | Energy Management System                                       |  |
| EPC    | Engineering, Procurement, and Construction                     |  |
| EPR    | Extended Producer Responsibility                               |  |
| EPS    | Earnings Per Share   |  |
| ERP    | Enterprise Resource Planning                                   |  |
| ESD    | Engineered Service Division                                    |  |
| ESG    | Environmental, Social and Governance                           |  |
| ETO    | Engineered to Order  |  |
| ETP    | Effluent Treatment Plant                                       |  |
| FEMA   | Foreign Exchange Management Act                                |  |
| FGD    | Flue Gas Desulphurisation                                      |  |
| FICCI  | Federation of Indian Chambers of Commerce & Industry           |  |
| FM/UL  | Factory Mutual/ Underwriters Laboratories                      |  |
| FTE    | Fixed Term Employee  |  |
| FOCUS  | Future Opportunities Careers And Ultimate Success              |  |
| FSIE   | Fire Safety & Security India Expo                              |  |
| FY     | Financial Year   |  |
| GBP    | Great British Pound  |  |
| G20    | Group of Twenty  |  |
| GDP    | Gross Domestic Product   |  |
| GHG    | Green House Gases  |  |
| GJ     | Gigajoules   |  |
| GPC    | Group Policy Container   |  |
| GPM    | Gallons Per Minute   |  |



| CDI                    | Clabal Banastina Initiativa   |  |
|------------------------|---|--|
| GRI                    | Global Reporting Initiative   |  |
| GreenCo                | Green Company   |  |
| GreenPro               | Green Product   |  |
| GST                    | Goods and Services Tax  |  |
| GTM                    | Go-To Market  |  |
| HCC                    | Hindustan Construction Company  |  |
| HEG                    | Hindustan Electro-Graphites   |  |
| HI                     | Hydraulic Institute   |  |
| HIRA                   | Hazard Identification and Risk Assessment                                   |  |
| HIV                    | Human Immunodeficiency Virus  |  |
| НО                     | Head Office   |  |
| HP                     | Horse Power   |  |
| HPML                   | High-Pressure Molding Line  |  |
| HVAC                   | Heat Ventilation, Air Conditioning  |  |
| HPYN                   | Hydro-Pneumatic Pressure Boosting System                                    |  |
| HR                     | Human Resource  |  |
| IEEMA                  | Indian Electrical and Electronics Manufacturers' Association                |  |
| IEI                    | Institution of Engineers  |  |
| IEW                    | India Energy Week   |  |
| IFC                    | Internal Financial Controls   |  |
| IGBC                   | Indian Green Building Council   |  |
| IGBT                   | Insulated-Gate Bipolar Transistor   |  |
| IGCC                   | Indo-German Chamber of Commerce   |  |
| IIOT                   | Industrial Internet of Things   |  |
| IIM                    | Indian Institute of Management  |  |
| IIRC                   | International Integrated Reporting Council                                  |  |
| IIT                    | Indian Institute of Technology  |  |
| IITB                   | Indian Institute of Technology Bombay                                       |  |
| INR                    | Indian Rupee  |  |
| INBA                   | Indian Naval Benevolent Association   |  |
| IOCL                   | Indian Oil Corporation Limited  |  |
| IoT                    | Internet of Things  |  |
| IPMA                   | Indian Pump Manufacturers Association                                       |  |
| IR                     | Industrial Relations  |  |
| IR (in re-<br>porting) | Integrated Report   |  |
| ISHRAE                 | The Indian Society of Heating, Refrigerating and Air Conditioning Engineers |  |
| ISO                    | International Organisation for Standardisation                              |  |
| IS                     | Indian Standard   |  |
| IT                     | Information Technology  |  |
| ITSM                   | Information Technology Service Management                                   |  |
| JH                     | Jishu Hozen   |  |
| JIPM                   | Japan Institute of Plant Maintenance  |  |
| JMD                    | Joint Managing Director   |  |
| JV                     | Joint Venture   |  |
| 3 V                    | Joint Venture   |  |

| KBIBV     | Kirloskar Brothers International B.V.                    |
|-----------|--|
| KBL       | Kirloskar Brothers Limited                               |
| KBTL      | Kirloskar Brothers (Thailand) Limited                    |
| KCPL      | Kirloskar Corrocoat Private Limited                      |
| KEC       | Kamani Engineering Corporation                           |
| KEPL      | Kirloskar Ebara Pumps Limited                            |
| KIMA      | Karad Industrial Manufactures Association                |
| KOV       | Kirloskarvadi  |
| kL        | Kilo Litre   |
| KPL       | Kirloskar Premier League                                 |
| KPML      | Karad Projects and Motors Limited                        |
| KPIs      | Key Performance Indicators                               |
| kW        | Kilowatt   |
| LED       | Light-Emitting Diode                                     |
| LEED      | Leadership in Energy and Environmental Design            |
| LLC       | Lowest Lifecycle Cost                                    |
| LLC (Com- | Limited Liability Company                                |
| pany)     |  |
| LLP       | Limited Liability Partnership                            |
| LPD       | Large Pump Division                                      |
| LPG       | Liquefied Petroleum Gas                                  |
| LPM       | Liters Per Minute  |
| M&A       | Mergers and Acquisitions                                 |
| m³/hr     | Cubic Metres Per Hour                                    |
| MBA       | Master of Business Administration                        |
| MCCIA     | Mahratta Chamber of Commerce, Industries and Agriculture |
| MD        | Managing Director  |
| MEI       | Minimum Efficiency Index                                 |
| MEL       | Minimum Efficiency Level                                 |
| MENA      | Middle East & North Africa                               |
| MEP       | Mechanical, Electrical & Plumbing                        |
| MES       | Manufacturing Execution System                           |
| MIT       | Massachusetts Institute of Technology                    |
| mm        | millimeter   |
| mn        | million  |
| MNC       | Multinational Company                                    |
| MSEE      | Master of Science in Electrical Engineering              |
| MT        | Metric Tonne   |
| MTO       | Made to Order  |
| MTS       | Made to Stock  |
| MVP       | Metallic Volute Pump                                     |
| MW        | Megawatt   |
| MWp       | Megawatt peak  |
| NAMC      | National Award for Manufacturing Competitiveness         |
| NCQC      | National Council for Quality Circle                      |
| NDT       | Non-Destructive Testing                                  |

| NGO                    | Non-Government Organisation                            |
|------------------------|--|
| NID                    | National Institute of Design                           |
| NITK                   | National Institute of Technology Karnataka             |
| NOx                    | Nitrogen Oxides  |
| NSTL                   | Naval Science & Technological Laboratory               |
| NVDA                   | Narmada Valley Development Authority                   |
| OD                     | Outside Diameter                                       |
| OECD                   | Organisation for Economic Co-operation and Development |
| OEE                    | Overall Equipment Effectiveness                        |
| OEM                    | Original Equipment Manufacturer                        |
| OH&S                   | Occupational Health And Safety                         |
| OHS                    | Occupational Safety and Health                         |
| OPEC+                  | Organisation of the Petroleum Exporting Countries      |
| OTIF                   | On Time In Full  |
| PAT (In<br>Financials) | Profit After Tax                                       |
| PAT (In<br>Pumps)      | Pump As Turbine  |
| PBT                    | Profit Before Tax                                      |
| PCP                    | Primary Coolant Pump                                   |
| PF                     | Provident Fund   |
| PFMEA                  | Process Failure Mode and Effects Analysis              |
| рН                     | Potential of Hydrogen                                  |
| PHWR                   | Pressurised Heavy Water Reactor                        |
|                        |  |
| PKL                    | Pro Kabaddi League                                     |
| PLC                    | Public Limited Company                                 |
| PM                     | Particulate Matter                                     |
| PO                     | Purchase Order   |
| POSH                   | Policy on Prevention of Sexual Harassment              |
| PPA                    | Power Purchase Agreement                               |
| PPP                    | Public-Private Partnership                             |
| PPE                    | Property, Plant and Equipment                          |
| PPM                    | Parts Per Million                                      |
| PSU                    | Public Sector Undertaking                              |
| Psi                    | Pounds per Square Inch                                 |
| Q2                     | Quarter 2  |
| Q3                     | Quarter 3  |
| Q4                     | Quarter 4  |
| QCFI                   | Quality Circle Forum of India                          |
| QMS                    | Quality Management System                              |
| R&D                    | Research & Development                                 |
| RBI                    | Reserve Bank of India                                  |
| RE                     | Renewable Energy                                       |
| RO                     | Regional Office  |
| ROCE                   | Return on Capital Employed                             |

| ROE Return on Equity               |                              |  |
|------------------------------------|------------------------------|--|
| ROHS Restriction of Hazard         | ous Substances               |  |
| RPA Robotic Process Auto           | mation                       |  |
| ROI Return on Investment           | İ                            |  |
| SAP Systems, Applications ing      | & Products in Data Process-  |  |
| SCADA Supervisory Control a        | nd Data Acquisition          |  |
| SCBA Self-Contained Breath         | ning Apparatus               |  |
| SDGs Sustainable Developm          | nent Goal                    |  |
| SEBI Securities and Exchar         | ge Board of India            |  |
| SEP School Empowermen              | School Empowerment Programme |  |
| SKUs Stock Keeping Units           |                              |  |
| SMPD Small and Medium Po           | ımp Division                 |  |
| SOx Sulfur Oxides                  |                              |  |
| SPB Small Pump Business            |                              |  |
| SPP Sigmund Pulsometer             | Pumps                        |  |
| SQIP Supplier Quality Impr         | ovement Program              |  |
| STP (in Sewage Treatment Pl        | ant                          |  |
| water                              |                              |  |
| treatment)                         | D                            |  |
| STP (in Submersible Turbine pumps) | Pump                         |  |
| SRC S.Rudraradhya & Co             |                              |  |
| STP Standard Temperatur            | e and Pressure               |  |
| TAS Tata Administrative S          |                              |  |
| TBEM Tata Business Exceller        | nce Model                    |  |
| TDS Total Dissolved Solids         |                              |  |
| TERI The Energy and Resor          | urces Institute              |  |
| TKSL The Kolhapur Steel Li         | mited                        |  |
| TPM Total Productive Mair          | itenance                     |  |
| TPQM Total Productivity and        | l Quality Management.        |  |
| UAE United Arab Emirates           |                              |  |
| UK United Kingdom                  |                              |  |
| UNSDGs United Nations Susta        | nable Development Goals      |  |
| USA United States of Ame           | rica                         |  |
| USD United States Dollar           |                              |  |
| VC/OAVM Video Conferencing /       | Other Audio Visual Means     |  |
| VFD Variable Frequency D           | rive                         |  |
| VNIT Visvesvaraya Nationa          | institute of Technology      |  |
| VOC Volatile organic comp          | ounds                        |  |
| VR Virtual Reality                 |                              |  |
| VT Vertical Turbine                |                              |  |
| VTL Vertical Turning Lathe         | 28                           |  |
| WDO World Design Organis           | ation                        |  |
| YOY Year on Year                   |                              |  |
| YPL Yamuna Premier Leag            | gue                          |  |
|                                    |                              |  |



## **Enriching Lives**

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