



Enriching Lives

KIRLOSKAR BROTHERS LIMITED

A Kirloskar Group Company

SEC/ F:24

May 14, 2024

BSE Limited

Corporate Relationship Department,
2nd Floor, New Trading Ring,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001.

National Stock Exchange of India Ltd.

5th Floor, Exchange Plaza,
Bandra (East),
Mumbai – 400 051.

(BSE Scrip Code – 500241)

(NSE Symbol - KIRLOSBROS)

Dear Sir/Madam,

Sub.: Investor Release - Conference Call with Analyst scheduled on May 15, 2024

Ref: Regulation 30 read with Schedule III, Part A Para A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

In terms of the subject referred regulations, please find enclosed a copy of the Investor Release in relation to the Audited Financial Results of the Company for the Quarter and Financial Year ended on March 31, 2024.

Please note that the above will be uploaded on the Company's website (www.kirloskarpumps.com) as well.

You are requested to take the same on records.

Thanking you,

Yours faithfully,

For **KIRLOSKAR BROTHERS LIMITED**

Devang Trivedi

Company Secretary

Encl.: As above.



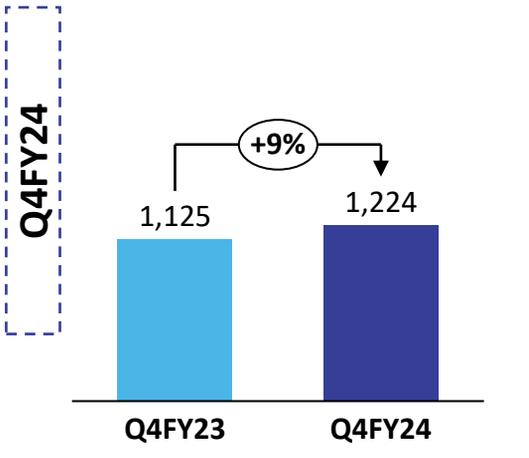
KIRLOSKAR BROTHERS LIMITED

**FY24 REVENUE SURGES 7% YOY, EBITDA SOARS 36%, ACHIEVING 14.5% EBITDA MARGIN
ANNOUNCED DIVIDEND OF RS. 6/- (300% OF F.V.) PER EQUITY SHARE**

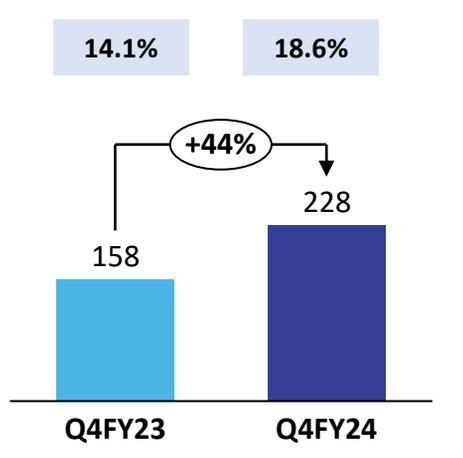
Pune, May 14, 2024: Kirloskar Brothers Limited (KBL) (NSE: KIRLOSBROS; BSE:500241), announced its audited financial results for the quarter and year ended 31st March 2024

Consolidated Highlights (in Rs. Crs)

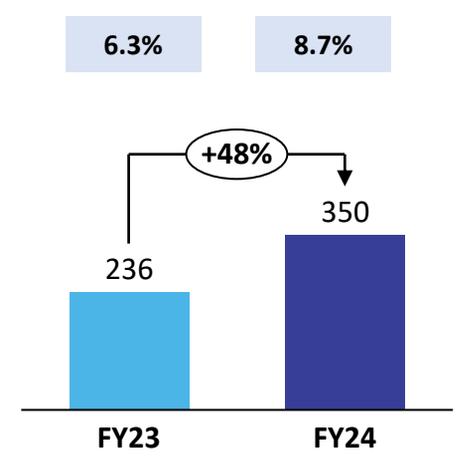
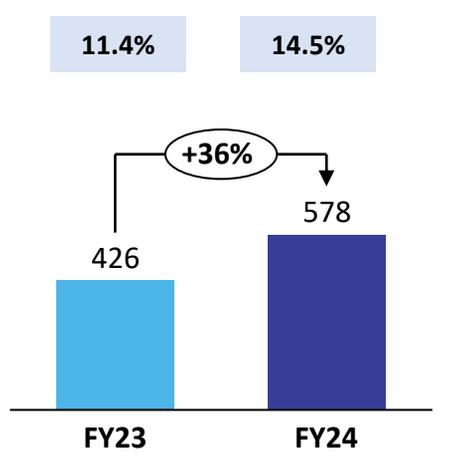
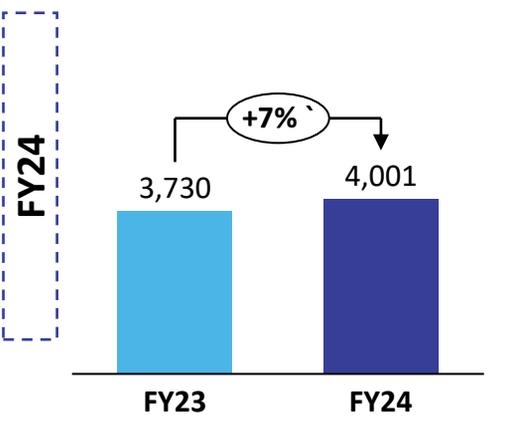
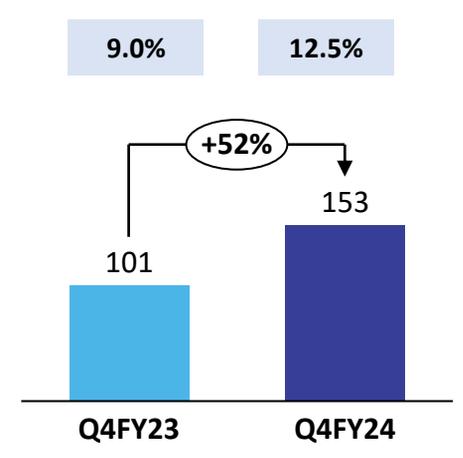
Revenue



EBITDA & EBITDA%



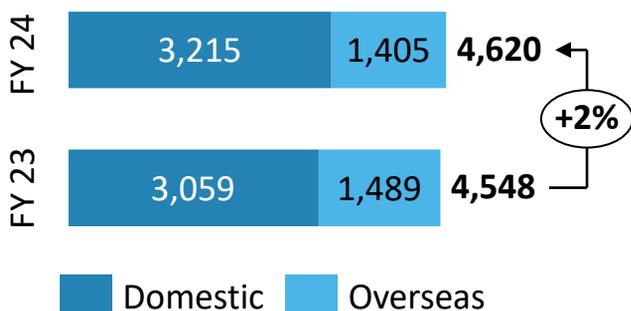
PAT & PAT%



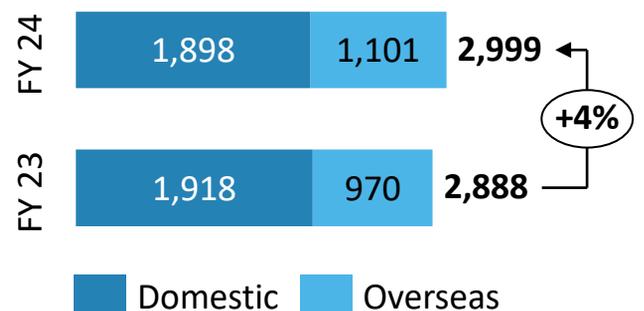
Margins

Order Receipt for full year

In Rs. Crs



Order Book as on 31st March



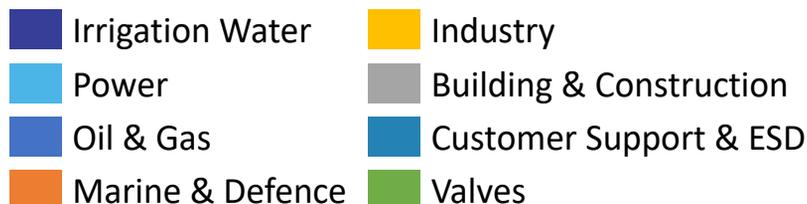
Domestic Overseas

Domestic Overseas

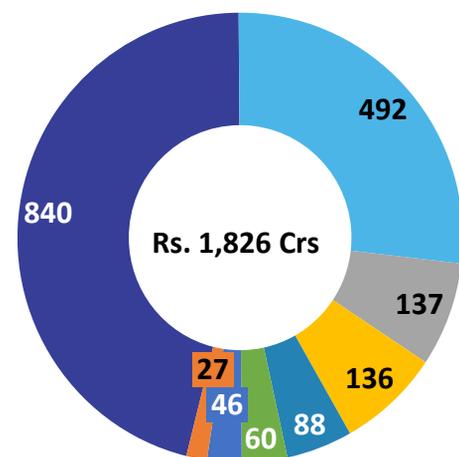
Note: Pending Orderbook does not include orders for small pump business as this is a made to stock business. Orders received include small pump business orders received and executed in the same month from stock

KIRLOSKAR BROTHERS LIMITED

Order Book (Standalone)



Note: Pending Orderbook does not include orders for small pump business as this is a made to stock business and orders are fulfilled within the month



Sector's Major Highlights:

- **Small Pumps Business:**
 - 150+ models released of Submersible borewell, Mini series and Monoblock pumps
- **Water & Irrigation:**
 - Bagged orders for 57+ vertical turbine pump, 538+ multistage pumps, 757+ HSC pumps and 2,129+ solar pump-sets for various water supply project
 - Received 35 new orders for KirloSmart remote monitoring and predictive maintenance IoT device
- **Power:**
 - Bagged order for large concrete volute pumps for 1,600 MW thermal power plant
- **Project Execution:**
 - 9 no. projects related to Water & Irrigation, Power are financially closed in FY 24
- **Building & Construction:**
 - First in the world to receive Factory Mutual's approval for its MSMO Pump series. This would enable KBL to supply such pumps to the tallest buildings in the world
- **Customer Support Service:**
 - Sales increased by 14% on a YoY basis over FY23
 - Significant projects include the commissioning of HVAC Pumps at 'Bharat Mandapam' and 'Agra Metro' and Autoprime pump sets at leading Indian PSUs
- **Engineering Service Division:**
 - Sales increased by 16% on YoY basis over FY23
 - Efforts to reclaim customers from non-original spares providers have been successful, enhancing the customer base
- **Oil and Gas:**
 - This sector witnessed 2x sales over FY23
 - Noteworthy projects include the Stanch Fertilizer Project, IOCL's fire-fighting facilities revamp at Chennai Port Jetty, expansion/upgradation initiatives by IOCL, Reliance and ONGC
- **Valves:**
 - Sales increased by 34% on YoY basis over FY23
 - Dispatched large size Turbine inlet valve and 280+ Tamper Proof Kinetic Air Valve for water projects in Orissa
 - Received patent for '**Shaft sealing mechanism for Triple Offset Valve**'. This patent is developed for high temperature applications

About Kirloskar Brothers Limited

Kirloskar Brothers Limited (KBL) is a world-class pump manufacturing company with expertise in engineering and manufacture of systems for fluid management established in 1888 and incorporated in 1920. As the market leader in fluid management, KBL provides complete fluid management solutions for large infrastructure projects in the areas of water supply, power plants, irrigation, oil & gas and marine & defence. KBL engineers and manufactures industrial, agriculture & domestic pumps, valves and hydro turbines. KBL is the only pump manufacturing company in India and ninth in the world to be accredited with the N and NPT certification by the American Society of Mechanical Engineers (ASME). For more information, please visit www.kirloskarpumps.com

Safe Harbour

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project-related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

For more information please contact:



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KIRLOSKAR BROTHERS LIMITED

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