

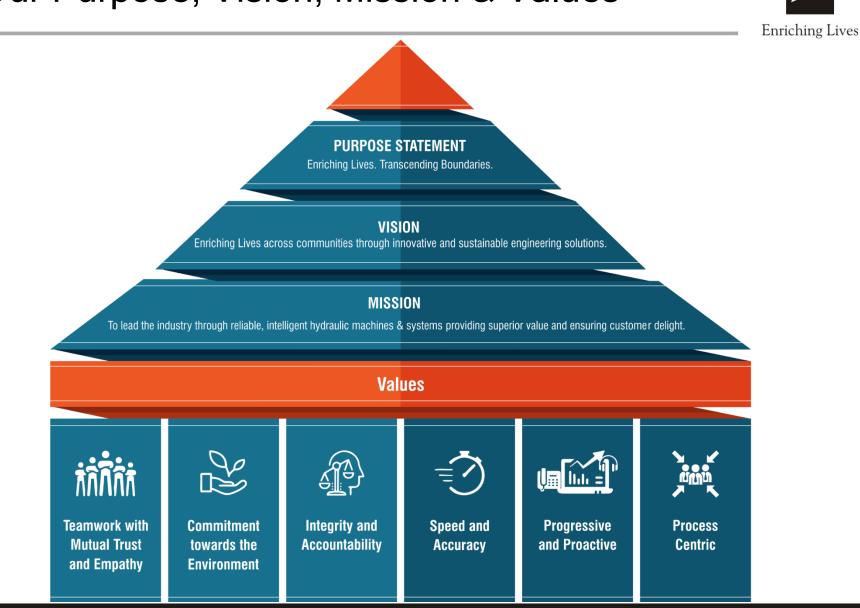
KIRLOSKAR BROTHERS LIMITED

Established 1888 A Kirloskar Group Company

This is a proprietary document of Kirloskar Brothers Limited

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Our Purpose, Vision, Mission & Values



' Yamuna' - Global Headquarters, Kirloskar Brothers Limited, India, LEED Certified Platinum Rated Green Building

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' Yamuna' - Global Headquarters, Kirloskar Brothers Limited, India, LEED Certified Platinum Rated Green Building

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Enriching Lives

KBL at a Glance

Our Joint ventures and Subsidiaries

Our Business

Manufacturing & Quality Testing capabilities

Notable Work

Giving back to society

' Yamuna' - Global Headquarters, Kirloskar Brothers Limited, India, LEED Certified Platinum Rated Green Building

ALL ADDRESS

Kirloskar

Enriching Lives

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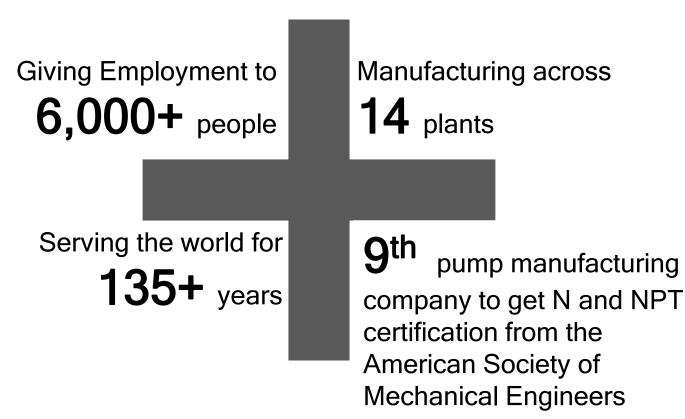
Manufacturing & Quality Testing capabilities

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Notable Work

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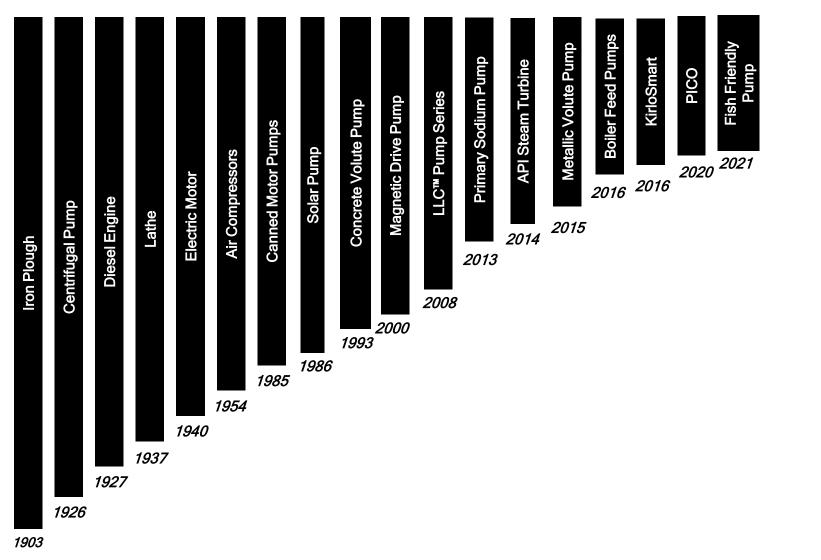


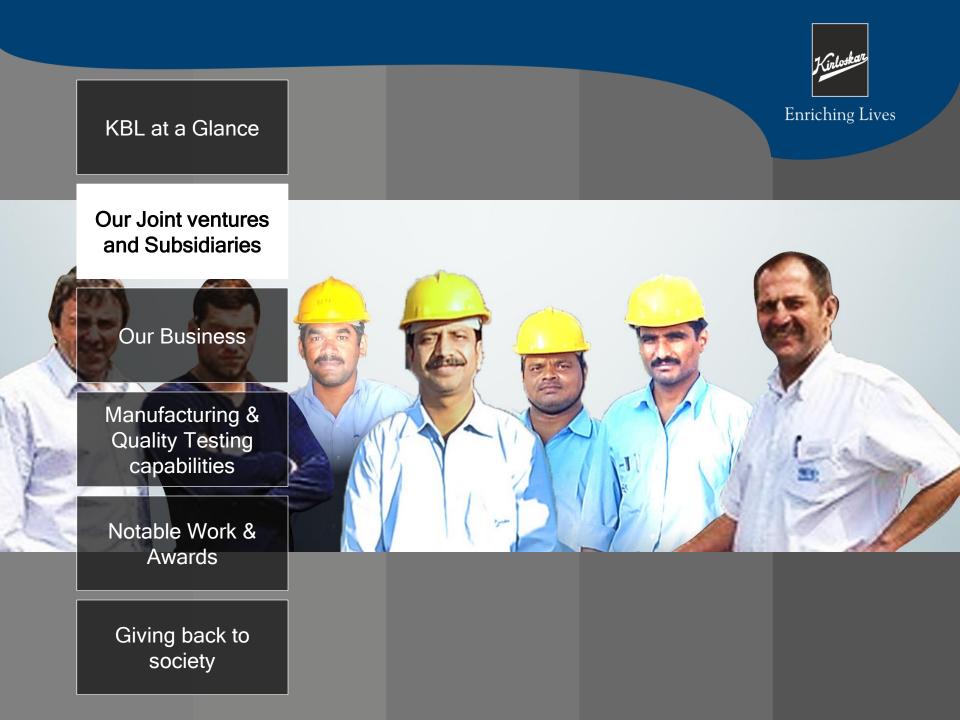
Our Journey



1888	> 1920	> 1941	1946	1958	1988	2003
Establishment of Kirloskar Brother	-	Divested machine tool business to form The Mysore Kirloskar Ltd.	Divested electrica business to form Kirloskar Electric Company Ltd Divested internal combustion engin business to form Kirloskar Oil Engines Ltd.	compressors business to form Kirloskar Pneumatic Co. Ltd.	Established Kirloskar Ebara Pumps Ltd. Acquired Hematic Motors Pvt. Ltd.	Acquired SPP Pumps Ltd. Incorporation of SPP Inc (USA)
2006 JV with Corrocoat Ltd, UK to form Kirloskar Corrocoat Pvt Ltd	2007 Acquired The Kolhapur Steel Limited Incorporation of Kirloskar Brothers International B.V.	2008 Incorporation of Kirloskar Pompen BV Incorporation of Kirloskar Brothers Thailand Ltd.	2010 Acquired Braybar Pumps PTY (South Africa)	2013 Amalgamated Hematic Motors Pvt. Ltd. with Kirloskar Constructions & Engineering Ltd to form Karad Projects & Motors Ltd.	2014 Acquired SyncroFlo Inc. (USA)	2015 Acquired Rodelta Pumps International B.V. (The Netherlands)

Giving India Its First





Our Joint Ventures and Subsidiaries



PUMPS	SPP Pumps Limited, United Kingdom	 Leading market presence in Fire Pump Packages business. Lowest life cycle cost pump range R&D, manufacturing and test facilities in UK
SyncroFlo Pumping System Solutions	SyncroFlo Inc., The United States of America	 Leading American pump Packager Provides Booster and HVAC Packages
RODELTA	Rodelta Pumps International B.V., The Netherlands	 Leading manufacturer of API and Non-API pumps Specialization in O&G, Paper, Chemical and other fluid management applications
	Kirloskar Brothers (Thailand) Limited, Thailand	Sales and packaging of centrifugal pumps for South East Asian markets
	Kirloskar Brothers Europe B.V., The Netherlands	Sales and packaging of centrifugal pumps for European markets
B	Braybar Pumps Limited, South Africa	Manufacturing and sales of high head Multi-Stage pumps, Rubber lined slurry pumps and white metal lined bearings

Our Joint Ventures and Subsidiaries



KCPL	Kirloskar Ebara Pumps Limited	 Centrifugal pumps as per API 610 Multistage Boiler feed pumps Steam turbines and Turbo-gensets Hydraulic Power Recovery Turbine (HPRT)
KPML	Karad Project's And Motors Limited	 Motor manufacturing company with expertise in manufacturing of Stampings, Stators, Rotors, AC rotating machines, Aluminium Die-cast Connecting Rods and Pump assemblies. Also manufactures energy efficient motors for various applications.
# TKSL	The Kolhapur Steel Limited	 Specializes in the manufacture of a wide variety of castings. The castings caters to demand for products like pumps, valves, turbines (steam and hydro), marine, rubber machinery, mining and general engineering.
	Kirloskar Corrocoat Private Limited	 Energy efficiency coatings Sea water application Single point solution provider for applications in Infrastructure, Water, Power, and Oil & Gas



Enriching Lives

KBL at a Glance

Our Joint ventures and Subsidiaries

Our Business & Global Footprint

R&D, Manufacturing & Quality Assurance

> Notable Work & Awards

Giving back to society

Our Business



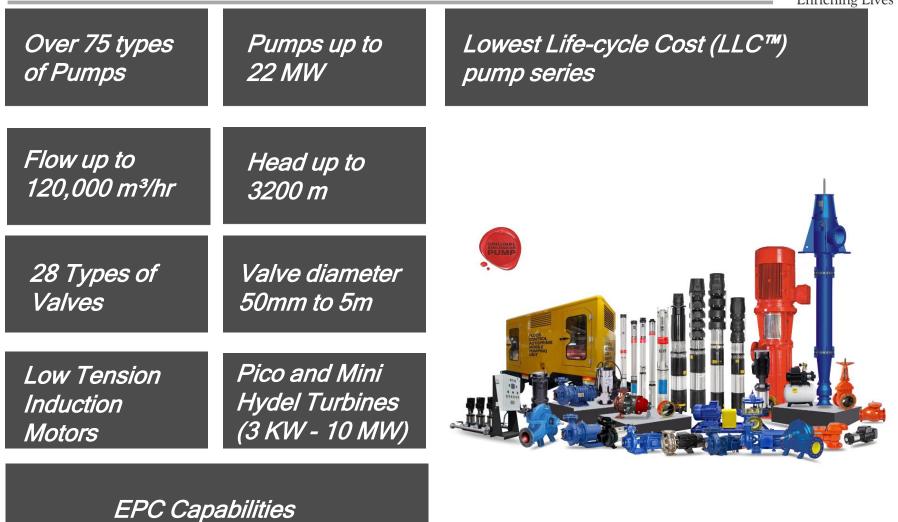
Large & Medium pumping solutions for complex fluid management system Small pump for day-to-day use at households and farms. Valves for industrial and largescale applications

> Hydel turbines



Our Product Line





Global Footprint Through Local Presence



Corporate Office and Global Headquarters

1. Pune, India

- **Overseas** Presence
- Atlanta, US 2.
- Coleford, UK З.
- Almelo, The Netherlands 4
- Johannesburg, South Africa 5.
- Jebel Ali, UAE 6.
- Cairo, Egypt 7.
- Bangkok, Thailand 8.

Manufacturing Plants

- 9. Kirloskarvadi, India
- 10. Shirwal, India
- 11. Sanand, India
- 12. Kaniyur, India

- 13. Dewas, India

นำ Domestic Subsidiaries and Associate companies

The above map is not to scale and for illustrative purposes only.

- 14. Karad Projects and Motors Limited, Karad
- 15. The Kolhapur Steel Limited, Kolhapur
- 16. Kirloskar Corrocoat Private Limited, Kirloskarvadi
- 17. Kirloskar Ebara Pumps Limited, Kirloskarvadi
- This is a proprietary document of Kirloskar Brothers Limited

At KBL, identity of women workers matters



Enriching Lives



100% women operated manufacturing plant at Kaniyur

Our Innovative Solutions





Association with Governments





Our Global Partnerships

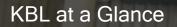




Few of our Global Customers







Our Joint ventures and Subsidiaries

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Our Business

R&D, Manufacturing & Quality Assurance

Notable Work

Giving back to society



End-to-end Capability



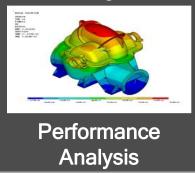
Conceptualization



Concept Design



Engineering Design



Manufacturing







Manufacturing

Implementation



Quality Check



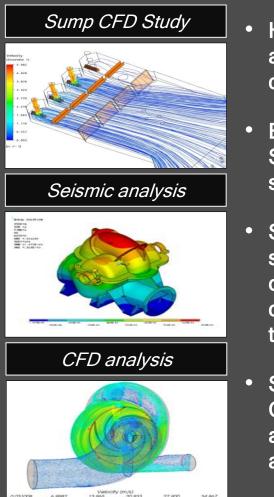
Installation & Commissioning



Authorized Service Centre

Our R&D capability





- High performance and new product development
- Experimental Sump model studies
- Sump model studies using computational fluid dynamic (CFD) techniques
- Surge, Structural, Cavitation test, and Transient analysis



6 US patents filled & approved

Approved Patents

'Arrangements for pumping fluids from sumps' is published in US.

Benefit in terms of efforts

Helps in elimination of air entrainment and reduction of minimum submergence.

Benefit in terms of monetary value

Saves in the cost of excavation of the pit as well as in the concrete lining.

Our Manufacturing Capability





Fully automatic twin spindle, twin turret machine



machine

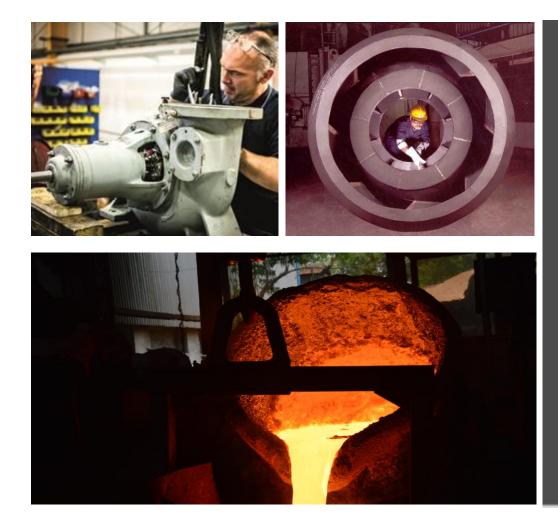
Horizontal machining centre



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Foundry Capability





- 3D Printing facility
- Monthly production capacity = 1,400 tons
- Capability to produce a single casting weighing up to 8,000 kg
- Casting capability of special alloy steels to international standards
- Equipped with a centralized pattern shop, mechanized sand processing system, automatic molding machines and metal pouring system.
- Independent units for cast iron, alloy steel and non-ferrous metals.

Testing and Quality Control Capability



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Quality Control



FARO arm

Material Testing and Metrology

- Universal Testing Machine
- Fatigue Testing Machine
- Hardness Tester
- Portable co-ordinate measurement
- 3D scanning
- Spectrometer (computerized)
- Surface Finish Measuring Instruments

Non Destructive Testing Laboratory

- Radiography
- Ultrasonic Testing
- Magnetic Particle Testing
- Helium Leak testing
- Liquid Penetrant Testing

Testing



Hydraulic Research Centre

- Closed circuit NPSH testing capabilities
- Computerized data acquisition system
- Pump testing at duty conditions up to 5000 kW motor and discharge up to 50,000 m³/hr.
- Physical Sump and Pump model study
- Built as per British Hydraulic Research Association
- Testing at 50 Hz and 60 Hz frequency covering all global supply voltages (3.3 to13.2 kV)



ATPD is a new manufacturing division at the company's mother plant in Kirloskarvadi, for high-end technology products, especially for nuclear applications. It has a state-of-the-art facility spread across a 6000 sq. m area and is fully equipped with modern machines and testing facilities, including special measuring instruments.



World's largest 3D printer in the manufacturing process





Only pump company in India to use 3D printer for pump casting

Advantages -

- Reduce defect
- Improve quality of product
- Reduce process cycle (manufacturing) time
- Help in design products with better efficiency
- Help prove new development concepts and help to bring innovation quickly to the market.
- Saving of material and man hours





KBL has been able to achieve an average casting weight reduction of 15% over the conventional process and cycle time reduction of 78 Hours for 12 Ton core-mould weight.



Augmented reality plays an integral role in our business operations as it helps us integrate and manage all our service knowledge on one platform thus enabling quicker problem resolutions through diagnostics based on the cumulative experience of the service engineers around the world.



Our International Testing Facility





Certifications and Approvals



- First Indian Pump Manufacturing Company to Receive Integrated Management System Certificate (ISO 9001:2015, ISO 14001:2015, ISO 45001:2018, ISO 50001:2018)
- CE
- ATEX
- FM approved/UL Listed fire fighting packages
- India Design mark for various products



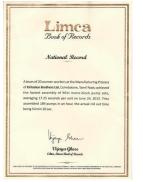




Kirloskarvadi & Dewas – Both Facilities are Greenco Gold certified Kaniyur and Sanand - Both pump manufacturing plants to receive Bronze certification



KBL – Small Pump Business received the coveted CII-EXIM Bank commendation for 'Significant Achievement on the journey towards Business Excellence'.



A team of 20 women workers at the Manufacturing process achieved the fastest assembly of Mini mono-block pump sets, averaging 17.25 seconds per unit on June 24, 2013. Assembled 189 pumps in an hour, the actual roll out time being 54 min 20 sec.

Customer Service and Support

Centers / Service Point	No.
Authorized Refurbishment Centers	4
Global service contact points	36
Authorized Service and Spares Dealers	126
Authorized Service Centers	600+



Enriching Lives

Kirloskar Authorised Refurbishment Centre, Jamshedpur

Reduction in lead time through Smart planning at works
 Reduction in order creation time and empowerment of sales force through CRM 7.1 - Service Max ™



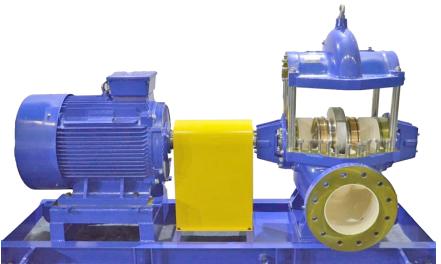
SPP MENA Service Centre, Egypt

Lowest Life-cycle Cost Pump Series



Kirloskar Brothers Ltd. was the first company in the world to design Lowest Lifecycle Cost (LLC[™]) Pumps based on the recommendations of Hydraulic Institute and Euro Pump.

Lowest Lifecycle Cost (LLCTM) Pump series focuses on the energy consumption and maintenance cost of the pumps. It is beneficial to evaluate the life cycle cost of a pump to compare the available pumping system while making buying decisions.



More than 1000 installations across the globe

United Kingdom -

- Black and Veatch Limited
- Bristol Water PLC
- DWR Cymru Welsh Water
- EDF Energy
- Portsmouth Water
- Scottish Power
- United Utilities
- South East Water
- Thames Water Utilities Limited

Australia -

• Weir Minerals

Norway -

Cardo Flow Solutions

Mexico -

Gammon Lakes

South Africa -

Rand Water

India -

- Century Rayon, Shahad
- National Peroxide Limited
- Delhi Jal Nigam, Delhi
- JSW Steel
- Tata Steel
 And many more....

India's First IoT Remote Pump Monitoring System



Kirloskar Remote Monitoring System (KirloSmart[™]) is an intelligent remote monitoring solution which helps a person to view process parameters through the internet.

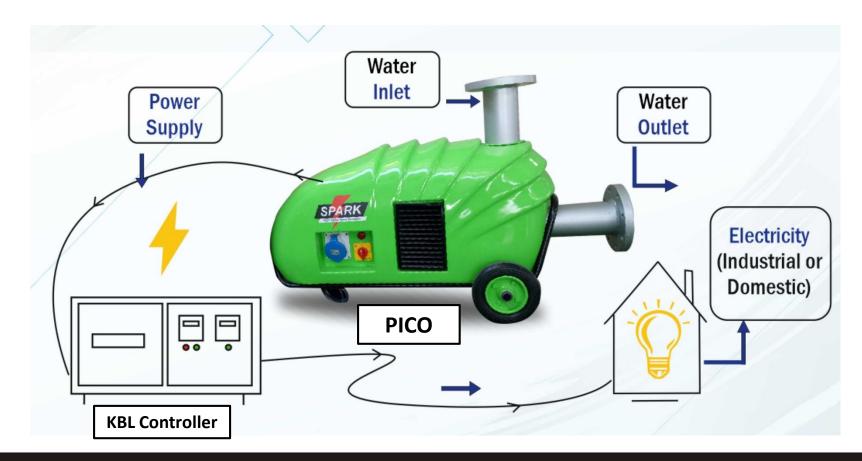
KirloSmart captures data from pressure transmitters, flow meters, vibration sensors, bearing RTD and energy meters. KirloSmart can monitor parameters like flow, pressure, vibration, bearing temperature, voltage, current, energy consumption, etc.



India's First PICO Set

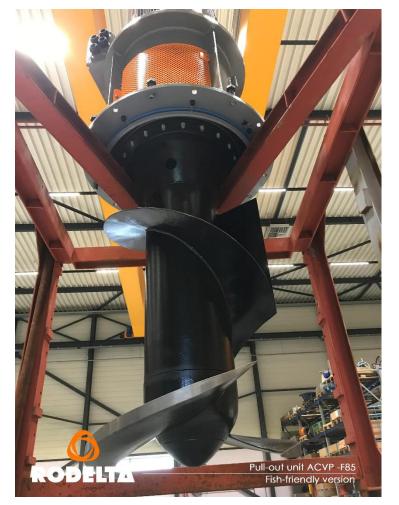


PICO (micro hydro power generator) is generally used for meeting smaller energy (up to 5 kW) requirements while Pumps as Turbines (PAT) can be used for meeting comparatively higher energy (up to 300 kW) requirements.



KBL has introduced one of the world's first fish-friendly pumps. Our team was involved in the creation of the NEN 8775 fish safety standard that defines the method for determining the fish safety of pumps, Archimedes' screws and enclosed water turbines.

Among other things, this NEN 8775 standard provides a calculation method for calculating the survival rate of fish that pass through pumps, Archimedes' screws or enclosed water turbines.







Water Resource Management



Pelubang Water Supply Scheme, Malaysia

KBL supplied 8 Nos Horizontal Split Case Pumps (Bottom Suction, Side Delivery)

Head: 98m Flow: 570.6 m³/hr RPM: 993 rpm Motor Rating: 988 HP



Water Resource Management (Cont...)





Hunter Water Corporation, South Wales, Australia

KBL supplied 2 Vertical Turbine Pumps (BHQ70), Motor 872 HP

Building & Constructions





Mumbai International Airport - T2 Terminal

KBL supplied 27 pumps for the maintaining systems at the Airport.

Maximum flow : 1703 m³/hr Maximum head : 27.5 meters Maximum Speed : 2900 RPM

Building & Constructions (Cont...)





Gujarat International Finance Tec-City (GIFT)

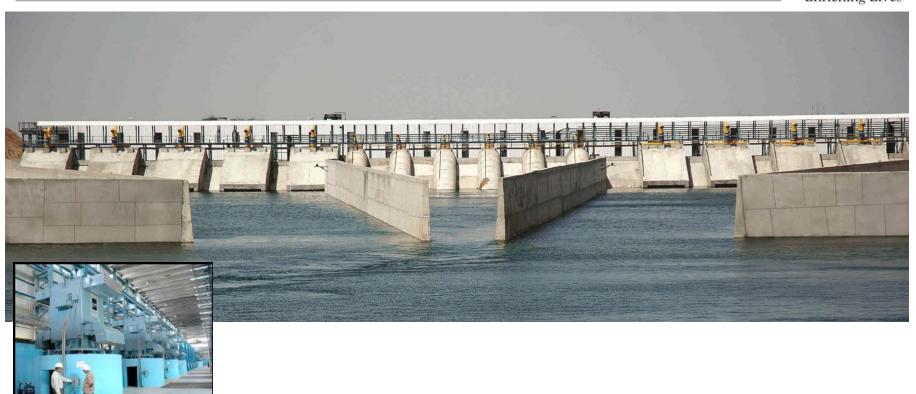
Presently under construction to cater to India's large financial services potential by giving global MNCs a world-class infrastructure and facilities.

KBL supplied 12 pumps for its district cooling systems.

Maximum flow: 3407 m³/hr Maximum head : 90 meters Maximum Speed : 1492 RPM

Irrigation





Sardar Sarovar Narmada Nigam Ltd. (SSNNL)

KBL's concrete volute pumps and vertical turbine pumps support the world's largest pumping system.

Liquid : Water Flow : 72,000 m³/hr. Head : 16.3 MWC Speed: 200 RPM Motor : 6035 HP

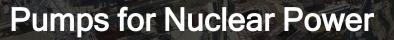
Helping Bring a Global Green Revolution





After supporting the Green Revolution in India, our pumps made Senegal & Laos self sufficient in food and facilitated the transformation of the arid desert belt across the river Nile in Egypt into a lush green farmland. Kirloskar pumps are operational in one of the world's largest pumping schemes, Sardar Sarovar Narmada Nigam Limited, irrigating 540,000 hectares of land and providing drinking water to over 30 million people.

"A Pump is called Kirloskar in Egypt"



Primary & Secondary Sodium Pump, Bhavini



Enriching Lives

We are the first and leading manufacturers of critical pumps in India. We have supplied primary and secondary sodium pump to Bhavini and specialised pump sets for the ITER (International Thermonuclear Experimental Reactor) project in France, the world's largest magnetic confinement plasma physics experiment. Our pumps made India self sufficient in production of heavy water.

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Association with Some of the Most **Iconic Global Buildings Enriching Lives** The Shard, UK

KBL's pumping solutions are operational in many of the world's iconic buildings

Marina Bay Sands,

Singapore

White House,

Washington

Hong Kong-Zhuhai-

Macau Bridge

ICONSIAM.

Bangkok

Petronas Towers.

Kuala Lumpur

Association with Some of the Most Iconic Projects in India





KBL's pumping solutions are in operation in many of India's iconic projects like Sardar Sarovar Narmada Nigam Ltd, Statue of Unity, Atal Tunnel, Kartarpur corridor, PSUs, Metro trains, Airports, major municipal corporations, leading power plants, etc.

Pump trusted by millions, everyday.

Our wide range of agricultural and domestic pumps cater to the daily needs of millions of people across the globe by irrigating their farmlands and ensuring an uninterrupted

water supply in their households.



This is a proprietary document of Kirloskar Brothers Limited

Oil & Gas





Bharat Petroleum Corporation Limited, Mahul-Mumbai 1st pump of KEPL supplied in 1989, which is still running satisfactorily.

Model : UCW 350 X 200 Liquid : Naphta Flow : 1000 m³/hr. Head : 115 m **Speed** : 1490 rpm **Temp** : 70°C **Motor** : 469 HP



Reliance Industries Limited, Hazira-Gujarat. KBL pumps used for Fench water application

Model : BB1 (KBAD) Liquid : Water and hydrocarbon Flow : 1300 m³/hr. Head : 137

Speed : 1470 rpm **Temp** : 90°C **Motor** : 1342 HP

Oil & Gas (cont...)





Saudi Aramco Base Oil Company (Luberef)- Saudi Arabia

Model : BB5 150 X 100 (A) DCD Flow : 1300 m³/hr. to 1800 m³/hr. Head : 1603.9 m Speed : 4483 rpm Capacity : 92 m³/ hr. Motor : 900 kW

Indian Farmers Fertiliser Cooperative Limited, Kalol-Gujarat

KBL supplied Unit + HPRT + Clutch + Driven Pump + Motor Model : 400 X 300 SPD 2 GT

DRIVEN PUMP			HPRT	
Head	203 m		Capacity	1636 m³/hr.
Capacity	1399 m³/hr.			
Speed	1700 rpm		Pressure	30 kg / cm²
BKW	1471 kW	Power Generated	1080 HP	
Temp.	73°C			



Valves





KBL's valves supports Massachusetts Water Resources Authority, Boston, USA Size of valves = 2.1 m Type of valves = Butterfly Valves





KBL's valves supports TNEB. India Project : Periyar Vaigai Project

Size of valves = 3.0 m Type of valves = Turbine Inlet

KBL's valves supports industrial projects like Jaypee Nigrie TPP

Size of valves = 3.8 m Type of valves = Butterfly

Industry





Sonshi Mines

- Design, manufacture and supply of Pontoon mounted, Autoprime Pumping system with Automation for pit dewatering
 - Head
 450 m³/hr.

 Capacity
 160 m

 Motor
 422 HP
- The pump solution included complete electric system, instruments for recording discharge, flow, pressure, power record, safety system, protection devices, alarms, stoppage under dry running, over loading, etc.
- It also included GSM based alarm system.



EPC For Sea Water Pumping System Of CCWS, Sohar, Oman

Liquid : Sea Water Pump Type : Vertical mixed flow Qty : 3 Sets Design Capacity : 15,000 m³/hr Total Head : 35 m Speed : 490 rpm Motor Rating : 2548 HP



Marine & Defense





- Presence in projects of national interest like nuclear submarines and Indian naval warships
- Kirloskar systems installed in Shipyards and dry docks such as MDL, GRSE, Pipavav
- Unique solutions:
 - Water Mist Firefighting system
 - Axial flow pumps and Containerized pumps
 - Jet propulsion pumps for the coast guard
 - High head pumps



Enriching Lives

KBL at a Glance

Our Joint ventures and Subsidiaries

Our Business

R&D, Manufacturing & Quality Assurance

Notable Work

Giving back to society



KBL conducts an array of activities and campaigns throughout the year. Primarily, the company focuses on three areas for its CSR contributions: **Education, Healthcare, and Environment**, through the Vikas Charitable trust and Sou. Radhabai Trust.



CSR activities in India



Supporting creation of clean water source for underprivileged school kids Self-employment awareness campaign amongst unemployed youths

Health-check, eye-check camps and Vaccination camps Provision & Up-gradation of education facilities for underprivileged school kids

Tree Plantation

Save girl-child campaigns and Sponsoring foods for orphaned kids

Donating first aid boxes and water pumps to schools of underprivileged school kids Awareness campaign for young farmers relating cultivating and cattle breeding best practices.

Recognitions to KBL's dedication for society



Enriching Lives



KBL Dewas won the Award of "The Best Corporate Social Responsibility Practices" Organized by World CSR Congress, Mumbai. Almost 500+ companies from 30 countries had participated.

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World CSR Congress recognizes KBL as India's Most Ethical Company





KBL bags 'India's Most Ethical Company' award by World CSR Congress



THE FINANCIAL EXPRESS

Kirloskar Bros gets award for ethical manufacturing

Kirloskar Brothers (KBL), a global fluid management company, has been honoured with the World CSR Congress 2014 award under the category 'India's Most Ethical Company in Industrial Manufacturing'. The

Sakal Times



International CSR Activities



- Listed in England's top 100 apprenticeship employers by City & Guilds and the National Apprenticeship service
- Work with the Hero's First Foundation in the USA to raise money for war veterans of the Iraq and Afghanistan campaigns which is donated to hospitals and skill building institutions
- Sponsor skill building programs in the Republic of South Africa
- 2% of average net profit for preceding 3 financial years are invested in CSR activities

SPP Pumps has been recognized as one of United Kingdom's best Apprenticeship Employers in the regional final of the National Apprenticeship Awards 2013



DEPUTY PRIME MINISTER 70 WHITEHALL, LONDON SWIA 2AS

7th October 2013

From the Deputy Prime Minister

Dear Gary Hurcombe, SPP Pumps Limited

National Apprenticeship Awards and the City & Guilds Top 100 Apprenticeship Employers

Every year, City & Guilds and the National Apprenticeship Service publish the official list of England's Top 100 Apprenticeship Employers 2013. I am delighted to inform you that, in recognition of your impressive work with Apprentices, your company will be included in the 2013 list.

In addition, I would also like to take this chance to congratulate you on your success at this year's National Apprenticeship Awards.

Apprenticeships are at the heart of our drive for a stronger economy: equipping people of all ages with the skills employers need to help their businesses prosper and compete in a global market.

As we work to increase the opportunities for hard-working young people to achieve their ambitions through high-quality apprenticeship training, it is vitally important that we celebrate the achievements of employers like you, who go the extra multe to help their apprentices succeed.

We want more organisations to know the very real benefits of hiring an apprentice. Every week, the average fully trained apprentice boosts business productivity by £14. Employers who hire apprentices are not only securing their own company's future prosperity, but also making an invaluable contribution to our economy, their local communities and the lives and careers of individuals across the country.

The Top 100 will be officially announced at the National Apprenticeship Awards ceremony at the NEC Birmingham on 14 November. And I hope that you can attend this prestigious awards evening and The Skills Show, which will be taking place alongside it.

Congratulations again on your awards and thank you for your continued commitment to helping apprentices succeed.

Best wishes

Niv Ugg

NICK CLEGG

CSR Activities undertaken by SPP Pumps during Covid-19 Pandemic

61

- Great Oaks Hospice, is situated close to SPP main manufacturing centre at Coleford, and like so many of hospices nationwide, are unable to take day patients due to the current situation. Instead they are doing home visits, whilst these home visits take place, SPP provides each patient with a special food package.
- SPP work closely with several volunteering programmes and charities. Working along with The Forest Foodbank, part of the UK wide Trussell Trust, SPP distributed between two and three tonnes of food each month to local families to provide a lifeline to people who live in the area around SPP Coleford manufacturing facility.
- SPP donated laptops to students of Coalway Junior School, located near main manufacturing plant, to ensure they have access to suitable devices to continue learning from home during the lockdown.

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Enriching Lives

Thai Cave Rescue









This is a moment of great joy. The rescue mission to bring out the boys of the Wild Boars football team and their coach from the flooded Them Luang caves was a complete success, accomplished on 10 July 2018.

How this episode came about was something beyond control and we were all caugit by surprise. Search and rescue had to be put together on the spot, right there and then. It's now clear that everyone of us rose to the challenge, in dealing and adapting to the changing demands of the situation. All parts of society pulled together – government, private sector and the general public alike, mustering whatever resources at their disposal, be they physical labour, ideas, donations, and, even, in one case, the ultimate sacrifice of life itself. The group in danger themselves were taking good care of their fellow sufferes in the most admirable manner. The outpouring of sympathy and concern from all corners of the world in support of both the group and their rescuers, were overwhelming. The rescue mission, however hand and and advous it proved, has indeed given rise to something of great beauty whose value is truly beyond measure.

Lowe my deepest thanks to every single individual and every single body having a part in this mission. Clearly, there are important lessons to be drawn from this experience. The application of good management, knowledge, and technical expertise in a manner suited to the demands of the situation, are essential keys to success in overcoming obstacles and finding solution, not only in this context but equally, in the great task of national development itself. These essential keys should of course be accompanied by personal qualities of caution, self-discipline, control, and the ability to give one's utmost in working with others. The basic human virtue of helping one another in a spirit of generosity and love, is in itself a power of formidable strength which can make humankind go on living together in an everlasting peace.

> Vajiralongkorm 12 July, 2018





During Thai cave rescue, KBL sent our multi-national team of experts comprising of members from KBL (India), KBTL (Thailand) and SPP Pumps (UK), who were present onsite at the Mae Sai cave to offer their technical expertise during the rescue operation to support the Thai government and fly the Indian flag



Enriching Lives

Thank You

KIRLOSKAR BROTHERS LIMITED

Established 1888 A Kirloskar Group Company

Registered Office & Global Headquarters: "Yamuna", Survey No. 98/(3to7), Baner, Pune 411045, Maharastra, India. Phone: +91 20 2721 4444 I Email: <u>marketing@kbl.co.in I</u>Website: <u>www.kirloskarpumps.com</u>

OUR COMPANIES

















E KOLHAPUR STEEL UM India